

ROOF TILE ASSOCIATION

First Floor, Federation House, Station Road, Stoke-on-Trent. ST4 2SA
Tel: 01782 744631 Fax: 01782 744102

Strictly Confidential

RETURN OF SALES 2017 / 2018

(For the purpose of calculating Roof Tile Association Subscriptions.
Please complete sections that are **relevant** to the company)

1. The net invoice value of all **UK-manufactured clay roof tiles and clay fittings** during the relevant period (as defined overleaf) was :
£ _____ 000

2. The net invoice value of all **UK-manufactured concrete roof tiles and concrete fittings** (as defined overleaf) was :
£ _____ 000

3. If a **BCC member**, please insert the net invoice value of sales of **all UK-manufactured ceramic products** during the relevant period (as defined overleaf) :
£ _____ 000

Company / Group:		
Address:		
Signed:		
Name (please print):		
Position:		
E-mail address:		
Total no. of employees in the UK: Of which no. in ceramics: no. NOT in ceramics:		
Please indicate if your company, by definition, is a SME. <i>(please tick appropriate box)</i>	<u>YES</u>	<u>NO</u>
Relevant period: year ended:		

To be returned to : Mrs Sonia Mayer, British Ceramic Confederation, Federation House, Station Road, Stoke-on-Trent, ST4 2SA. E-mail: soniam@ceramfed.co.uk

TO BE COMPLETED AND RETURNED BY: **31st May 2018**

DEFINITIONS

1. **Net invoice value** means the gross value of sales excluding:
value added tax;
factored sales other than ceramic products purchased from other members of the BCC;
the BCC;
carriage, insurance and freight on goods sold;
trade and cash discounts and rebates;
allowances or credits for goods and containers returned or overcharges;
the cost of ceramic products purchased from other members of the BCC.

but including :

outsourced product sold as the product of the member company;
2. **Factored sales** means finished items bought in from another manufacturer or source of supply and sold on other than as the product of the member company.
3. **Ceramic products** means any product made wholly or partly of ceramic material including:

Household and Ornamental Articles
Tiles and Flags
Sanitaryware and Sanitary Fixtures
Insulators and Insulating Fittings
Technical and Advanced Ceramic Products
Refractory Products
Bricks, Tiles and Construction Products
Clay Drainage Pipes
Other Ceramic Products of any description
4. **SME (Small or medium-sized enterprise)** as defined by the European Commission is a business or company:
 - that has fewer than 250 employees; and
 - has either (a) annual turnover not exceeding €50 million (approximately £43 million) or (b) an annual balance-sheet total not exceeding €43 million (approximately £37 million).
5. **Relevant period** means the twelve months ending on the last accounting date on or before 31st March, 2018.