

**BCC Form 2 – SECTOR:-  
 Suppliers**

**Strictly Confidential**

**RETURN OF SALES 2017 / 2018**

The net invoice value of all sales to manufacturers of ceramic products in the United Kingdom during the relevant period (as defined overleaf) was:

£ \_\_\_\_\_ 000

Company / Group:		
Address:		
Signed:		
Name (please print):		
Position:		
E-mail address:		
Total no. of employees in the UK:		
Please indicate if your company, by definition, is a SME. <small>(please tick appropriate box)</small>	<u>YES</u>	<u>NO</u>
Relevant period: year ended:		

**To be returned to :** Mrs Sonia Mayer, British Ceramic Confederation, Federation House, Station Road, Stoke-on-Trent, ST4 2SA. E-mail: [soniam@ceramfed.co.uk](mailto:soniam@ceramfed.co.uk)

**TO BE COMPLETED AND RETURNED BY: 31<sup>st</sup> May 2018**

## DEFINITIONS

1. **Net invoice value** means the gross value of sales excluding:
  - value added tax;
  - carriage, insurance and freight on goods sold;
  - trade and cash discounts and rebates;
  - allowances or credits for goods and containers returned or overcharges.
  
2. **Ceramic products** means
  - any product made wholly or partly of ceramic material including:
    - Household and Ornamental Articles
    - Tiles and Flags
    - Sanitaryware and Sanitary Fixtures
    - Insulators and Insulating Fittings
    - Technical and Advanced Ceramic Products
    - Refractory Products
    - Bricks, Tiles and Construction Products
    - Clay Drainage Pipes
    - Other Ceramic Products of any description
  
3. **SME (Small or medium-sized enterprise)** as defined by the European Commission is a business or company:
  - that has fewer than 250 employees; and
  - has either (a) annual turnover not exceeding €50 million (approximately £43 million) or (b) an annual balance-sheet total not exceeding €43 million (approximately £37 million).
  
4. **Relevant period** means the twelve months ending on the last accounting date on or before 31<sup>st</sup> March, 2018.